

Regardless of what defense contracting needs you may have, carefully reviewing the innovative manufacturing capabilities of Utah's various firms and organizations will clearly return significant benefits to you.

Utah's defense manufacturing processes database will soon be accessible through the web links below. Visit this new resource often to discover ...

UTAH... INNOVATION IN DEFENSE MANUFACTURING!



Manufacturing
Extension
Partnership

In Utah:
mep.org
801.863.8637



GOVERNOR'S OFFICE
OF ECONOMIC DEVELOPMENT
goed.utah.gov
1.877.488.3233



Delicate Arch is one of Utah's famous and well-recognized landmarks. Utah's defense contractors are also working hard to become well-known symbols of quality products that stand the test of time.



UTAH...

INNOVATION IN DEFENSE MANUFACTURING



Utah is world famous for its deep powder skiing. Several innovations in ski equipment design and manufacturing processes were pioneered by Utah companies and many are still in use today.

Since hosting the 2002 Winter Olympics, Utah has garnered much notoriety as the home of the U.S. Ski Team, and a state that prides itself in the spirit of family discovery and creative adventures. However, one of Utah's best-kept secrets is that it's also home to many of the world's most innovative, high-quality defense manufacturers, some well-known and others just now being discovered.

You're invited to learn more about Utah's manufacturing community and its numerous partnerships. From very large companies like ATK Thiokol, L3 Communications, and Evans & Sutherland, to the many fine smaller firms that supply high quality goods and services, Utah is clearly a critical part of the Nation's defense contractor network and infrastructure.

UTAH... INNOVATION IN DEFENSE MANUFACTURING!

The new Utah Defense Manufacturers Database will contain basic contact information on all firms that do or would like to participate in defense contracting, either as primes or subcontractors. More importantly, the database will be searchable by types of processes used, products built, certifications held, and various other factors.

Utah Defense Manufacturers Database Survey

Survey Data

Date of Survey [_____]

Demographic Data

Company Name [_____]

Street Address [_____]

City [_____] County [_____] State [___] Zip [_____] - [____]

Phone [___] - [___] - [_____] Fax [___] - [_____] Email [_____]

Website [_____]

Person Providing Survey Info [_____] , [_____]

Key Company Contact [_____] , [_____] Title [_____]

Main business facility location (check one):

- urban core (center of an incorporated community)
- suburban area (inside an incorporated community)
- metropolitan fringe (in an unincorporated area, but fairly close to an incorporated city)
- rural (3 miles or more away from any city of 2,000 or more inhabitants)

Years of Operation [_____] Your industry's NAICS code (if known): [_____]

Number of current **full-time** employees [_____] Gross Sales (most recent year) [_____]

Primary revenue source (check one):

- high-tech product (a product composed primarily of advanced technology or that uses it in production)
- traditional products (products not containing or using very much advanced technology)
- raw material extraction/feedstock development (products sold to other companies; includes agriculture)
- services (all types; professional, para-professional, non-professional; excluding government, education)
- wholesale (sale of finished/semi-finished goods to companies who add value or resell to others)
- retail (direct sale of finished goods to consumers, either through a store or via the web)
- construction (all types; residential, commercial; industrial; public works; other)
- other (government, education, non-profit, or not otherwise classified above)

Type of Business Entity (select one):

- C-Corp
- S-Corp
- LLC
- LLP
- simple partnership
- sole proprietor
- non-profit
- other



Manufacturing Processes and Capabilities Data

List the various manufacturing processes in which your firm has proficiency, and for each one, indicate the level of proficiency you feel your firm has in place, or can very quickly develop.

Description of Manufacturing Processes	Level of Proficiency			
	Top 1%	Top 10%	Top 25%	Acquirable
1. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

List of Products Currently Manufactured and/or Services Provided

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____

List of Professional Certifications

Additional Information of Interest to Defense Contractors

Prime Contractors with whom your firm has worked _____

Level(s) of Security Clearances

Top Secret Secret Classified Other (define): _____

References

1. _____
2. _____
3. _____

Example of Defense-related Manufacturing Capability

Depending on level of interest and type of data needed, access to the database will be restricted and carefully monitored. Firms will be able to update their records 24/7. Data will be downloadable for clients with that level of authorization. Links to related databases where client information is located will be supported. Additional features will be added as the database continues to evolve.